# **COMPANY BACKGROUND**

Universal EHR Solutions LLC is a healthcare information technology company organized in May 2005 to provide information technology solutions for a safer, more efficient, consumer-driven healthcare system. Universal EHR® is the home of Physician's Solution® - an electronic medical records software system that has been helping doctors deliver superior patient care and operate more efficient and profitable medical practices since 2002 - as well as other propietary, related products. Physician's Solution costs much less than most competitors' products, but includes all of their functions and more, with no aditional fees for customization, training, interfaces and other services. UniEHR also offers turnkey or a la carte EHR solutions for member associations, hospitals, clinics, laboratories and other health care providers.

## 2011/2012 CCHIT ARRA CERTIFICATION

UniEHR® is committed to providing health care providers with an EMR/EHR system that will qualify them to receive their maximum available HITECH Economic Stimulus Package incentives (up to \$63,500/physician) that will far exceed the cost to purchase, install, deploy and maintain a fully customized UniEHR system. Physician's Solution was certified under the original 2006 CCHIT standards, was fully certified under the 2011 CCHIT standards and was certified as a Complete EHR under the ONC-ATCB ARRA meaningful use criteria. UniEHR's Certification Standards money back guarantee provides unprecedented, real accountability to our clients.

## **UNIEHR FAMILY OF INTEGRATED EMR/EHR PRODUCTS**

UniEHR's integrated products enable patients and health care providers to collect, digitize, access, review, store and distribute patient health care information in real-time, from any computer. UniEHR licenses, deploys and supports Physician's Solution® (Electronic Health Records Software System), Patient Direct® and MedRecordsAlert® (Interoperable Digital Medical Vault), Doctor Direct® and Physician's Portal® (Interoperable Messaging and Data Sharing). The ancillary products and integrated credit/debit gateway are provided at no additional cost. UniEHR also sells third-party hardware (including deskop/network products) and provides implementation, integration, interfaces, hosting, product support, maintenance and training for one fixed fee, with no additional charges.



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The Home of Physician's Solution<sup>®</sup> —

"Designed FOR Doctors BY Doctors"<sup>®</sup>



# TOP 10 REASONS TO CHOOSE PHYSICIAN'S SOLUTION® FROM UNIEHR®

#### 1.RELIABILITY

Universal EHR's® Physician's Solution software was designed, developed and modified in conjunction with an Advisory Board of Physicians and has been in use at doctors' offices since 2002.

### 2.SPECIALTY MODULES AND FULL CUSTOMIZATION.

Physician's Solution is not an "off-the-shelf," "one size fits all" product. It is available pre-templated for virtually all specialties and can be modified for your practices's unique situations and needs (including multi-specialty practices on one integrated system). We don't make you fit the EHR System, we make the system mimic your work flow and charts, at no additional cost.

#### 3.EASY TRAINING/IMPLEMENTATION

Physician's Solution was truly "Designed FOR Doctors BY Doctors" and will fit perfectly within your current workflow and forms, with templates customized to fit your practice and staged implementation that allows you to customize and add favorites as you go. That eliminates any lost productivity or revenues during your quick implementation (the highest real cost of our competitors' products).

#### 4.BROWSER BASED

Physician's Solution is browser based, which makes it simple to use, with no additional software applications or knowledge required. Your secure EHR System will be accessible from any computer, smartphone, PDA or any device with Internet access.

#### 5.FULL INTEROPERABILITY/ELECTRONIC INTERFACES

Physician's Solution can easily interface with your existing practice management/billing system, insurance companies, credit/debit card networks, pharmacies, radiologists, laboratories, hospitals, patients' medical vaults and referring doctors, at no cost to you.

#### **6.COMPILED SCREEN TECHNOLOGY/DATA PIPING**

Physician's Solution's unique, "data piping" feature automatically compiles all pertinent clinical patient information and puts it at the doctors' finger tips in multiple locations within the EHR. Navigating between numerous patient charts simultaneously is fast and easy.

#### **7.CERTIFIED AND SECURE**

Physician's Solution, its fully integrated e-Prescribing and patient vault, are HIPAA-compliant, CCHIT-certified since 2007, and is certified and guaranteed to qualify physician users for ARRA Stimulus incentives.

#### **8.AFFORDABLE TURNKEY SOLUTION**

UniEHR provides a complete, turnkey solution (with or without our integrated practice management/billing system), including training, deployment, interfaces, customization, upgrades, updates, maintenance and 24/7 technical support, with no additional charges.

#### 9.CLIENT HOSTED SERVER OR INTERNET BASED

A client's Physician's Solution EHR system and patient data can be hosted at UniEHR and accessed remotely over the Internet, or can reside on a dedicated server located in the practices' office (and be maintained by UniEHR through remote access).

#### 10.100% CUSTOMER SATISFACTION

UniEHR has a unique track record, still serving all of the doctors who ever installed Physician's Solution. Go to http://uniehr.com/testimonials.



"Where Convenience Drives Acceptance"®

"Electronic Health Records —

When You Need Them, Where You Want Them"®



# "Designed FOR Doctors BY Doctors" ®

UniEHR's core product, Physician's Solution 5.0, helps physician practice groups and other health care organizations manage and automate clinical, administrative, and financial functions, including patient information, clinical documentation, prescription ordering, billing, reimbursement, and performance analysis. Physician's Solution was designed and developed in 2002 at the request and under the direction of physicians who were dissatisfied with the EMR systems available at the time and wanted an affordable, intuitive and user-friendly (yet advanced and fully customizable) EMR system that would mimic the workflow and procedures in place at doctors" offices for years. Each speciality module is designed under the direction of practicing specialists.

## "WHY SHOULD I SIGN UP NOW?"

- ✓ Laboratories and other companies can provide you with 85% of the cost of an EHR System under the Stark Act "safe harbor" exemption only for a limited time; to take advantage you must act NOW.
- ✓ To receive your full Economic Stimulus Package/ARRA incentive funds, you must have a certified EHR installed and be able to demonstrate "meaningful use" during 2011, which tens of thousands of doctors are planning to do, you must act NOW
- ✓ Other government reimbursements/grants are available if your medical practice installs an EHR System NOW.
- ✓With tens of thousands of doctors signing up for EHR Systems, you could get in line too late and continue to wait while your competitors install EHR Systems, improve their patient care, cut their costs, increase their revenue stream and collect their ARRA incentive/grant funds. To stay ahead of the curve, you should sign up NOW.
- √To stay ahead of the curve, and not at the end of the line, and avoid the risk of having your Medicare/Medicaid and insurances reimbursements reduced, you should act NOW.
- √To stay ahead of the curve, and not at the end of the line, and avoid the risk of the ARRA stimulus incentives being discontinued, you should install an EHR NOW.
- ✓Installation, implementation, training and full use of a customized EHR system can take 6 to 12 months or more, but UniEHR can get you up and running within 30 days, if you act NOW.
- ✓ The ability to operate multiple offices without duplicating, carrying or faxing charts is available NOW.
- ✓Increased insurance reimbursements, higher productivity/ efficiency of your medical practice, better patient care, and the better quality of life that our clients enjoy, are all available NOW.
- ✓ Universal EHR Solutions will provide a 5% discount to all practices that demo Physician's Solution within 30 days and an additional 10% if you sign up for a UniEHR system within 60 days, so you should CALL NOW.